

Jan,10 to Dec,10

## Newsletter



### HIGHLIGHTS OF THIS ISSUE

- OVERVIEW
- MAJOR PROJECTS EXECUTED BY GROUP
- NEW RECRUITMENT
- FLEET EXPANSION
- MAILS FROM OUR CLIENTS



Rest assured about the safe transport of your precious equipments.



## OVERVIEW

*Dear Customers,*

*Welcome to the 3<sup>rd</sup> edition of the newsletter of ABC Dubash Group. During last 12 months once again Company got many opportunities to prove its excellence in handling heavylift, ODC packages and to set a new record. To achieve overall economic growth refineries are expanding their capacity and new refineries are coming up. We are proud that instead of depending upon imported equipments refinery owners have encouraged Indian fabricator to supply equipments to Mangalore & Bhatinda refineries and as a result of which few of leading fabricators from India received order to supply equipments. Due to advancement of the technology size of these equipments have increased compared to earlier equipments and transportation of such huge and heavy equipments is a big challenge to the Logistics Service Provider when there is a still lack of development of proper infrastructure for transportation of such jumboized equipments. Selection of proper mode of transport is very important and considering various limitations on road transport and in view of safety of the equipments and to speed up the transportation whole thrust is on multimodal transportation. During last 12 months we have served 2 major refineries i.e. Mangalore Refinery, Bhatinda Refinery. We have also received orders for Road cum barge cum road transportation which involves equipments for most prestigious IOCL Paradip refinery from equipment manufacturer and fabricator. Selection of proper equipments, marine expertise and proper planning to achieve scheduled task is very important considering weather condition. Urmila set a new record at Mumbai Port on 19<sup>th</sup> August 2010 by Handling Super ODC Consignments having Lengths upto 49m. and height 5.9m. for Mangalore Refinery and is the first coastal shipment of Super ODC cargo of such size handled from Mumbai Port for Mangalore port. More details we have provided further in the newsletter. Knowing Urmila's capability we have been called upon by ISGEC to handle their 5 nos heavylift / ODC equipments having maximum length of 35 m and weight of 358 M. Tons at Dahej meant for export (Petrofac). We have mobilized required resources at a short notice of 1 week and completed the entire job in 3 working days as against 7 days time and set a new record. Urmila is now geared up to new challenges and going to complete 20 barge trips in this season weighing upto 580 M. Tons both in West coast and East coast.*

*We hope you will find our newsletter interesting. Please feel free to send your comments / suggestion to [urmilaprojects@abcdubash.com](mailto:urmilaprojects@abcdubash.com)*

*We Wish all our Clients & Associates a Very Happy New Year 2011.*

**H. S. Acharya**  
**Chief Executive**



## MAJOR PROJECTS EXECUTED BY URMILA PROJECT SERVICES

### VIJAY TANKS & VESSELS LIMITED

We have secured contract from M/s. Vijay Tanks & Vessels Limited for transportation of their 15 nos heavylifts / Super ODC equipments from their Kandla SEZ works to Kandla port and offer under the ship's hook. 15 nos equipments consist of maximum length of 54 mtr and weight of 555 M. Tons. We have successfully completed transportation of 1<sup>st</sup> lot of equipments which consist of 7 nos equipments. We have mobilized total 44 axles and 2 prime movers to handle these packages. These equipments are meant for expansion of Mangalore refinery. Due to excessive dimension of the equipments we have constructed bypasses at many places and undertaken road widening and have taken electric shutdown enroute with proper planning.



## MULTIMODAL TRANSPORTATION OF ODC AND HEAVYLIFT EQUIPMENTS (EXPORT SHIPMENT) FOR ISGEC AT DAHEJ

Urmila was called upon by ISGEC for Multimodal Transportation of their 5 nos. ODC equipments having length of 35 mtr and weight of 358 mt at Dahej. To handle this job, Urmila was asked to execute and place resources at short notice of one week and we mobilized 2 nos Deck Loader Barges which were vetted by their Surveyors, 2 nos. Tugs, 20 nos. Goldhofer Hydraulic Axles, 2 nos Prime Movers and other accessories in very short period of 1 week. The job was carried out in a professional manner to the entire satisfaction of ISGEC and their client Petrofac. We completed the actual operation in 3 working days as against 7 days time provided to us to clear the ship and the entire job was completed on 31/10/2010 and heavylifts loaded on ship. The entire operation from start to end was carried out under the expert guidance of Mr. Arun Kapur supported by team of Mr. S.K. Dasan, Mr. E. Rajan, Mr. Rupesh Singh and Mr. Chand Kapur.



## HANDLING & BARGING OF MARINE ENGINES FOR PIPAVAV SHIPYARD

Urmila has successfully completed barging of 3 nos. Imported Engines having dimension 8.36m x 7.85m x 11.13 m – 348 M. Tons from Pipavav port to Pipavav shipyard. Packages were received directly under the ship's hook onto our barge. In view of concentrated load all required accessories were mobilized and provided required calculations to the Warranty Surveyor.

## TRANSPORTATION OF ODC / HEAVY LIFT EQUIPMENTS FROM ISGEC YAMUNANAGAR TO BHATINDA.



Urmila also succeeded to bag another prestigious order from ISGEC, Yamunanagar (Pressure Vessel Div.) for Transportation of 16 nos. ODC and Heavy Consignments comprising of Pressure Vessels, from their Yamunanagar works to HMEL Bathinda Refinery., the maximum Dimensions being Length - 30m., Width 6.3m., Height - 6.0m and maximum weight upto 268mt The Route was over 350 kms., and passed through Major towns of Haryana.

Urmila's strong team of professionals achieved this feat without any delays, though the Route had multiple constraints in view of the Width and Heights of the Consignments, which were overcome by meticulous planning and timely execution. The required Civil Works for upgradation, and the Power Blocks were planned well in advance so that movement was not hampered. Due to the contractual obligations of our client, we even diverted a few Consignments by identifying an alternate Route which though was longer but feasible, as the strong Monsoons this year left the Road Network in shambles, and thereby succeeded in timely delivery of the Consignments.

The Consignments were HUGE and moved under Police Escort with a Team of Electrical Department personnel. There were road closures along the route, people would come out in large nos. to see the

massive packages on the move. Our staff still recall the hospitality of the people of Haryana who were always there, with Cold Water, Lassi, Fruits, etc., besides were receptive to the movement, which they felt would usher in growth for Punjab and Haryana states, besides the whole country.

Manpower and Equipment did not pose any issues at all, and at any given point in time adequate equipments were made available to meet deadlines. Cordination / reporting between UPS and client was extremely process driven, which resulted in the Operations to be conducted in a manner which was appreciated by ISGEC, and resulted in a repeat order from ISGEC who were convinced that UPS were project cargo specialists who have the required capabilities to undertake challenging jobs, safely in planned manner which was possible with the highest safety standard adopted by Urmila Project Team.

## HINDALCO MAHAN PROJECT

Urmila has bagged the contract for transportation of project cargo 13000 FRT from Mumbai to Hindalco Mahan. Project cargo consist of ODC packages having length of 23 m for which special long bed trailers were mobilized.

## WARTSILA D. G. SET

We have also transported 5 nos D. G. sets for Wartsila, Moser Baer and Uflex from Mumbai port and with this we have transported 72 D. G. sets of Wartsila and all have been delivered without single case of transit damage which was possible with the highest safety standard adopted by Urmila Project team.



## PHILS HEAVY ENGINEERING PVT. LIMITED - COASTAL SHIPPING



The contract for Multimodal Transportation of 4 Nos. Super ODC's of STRIPPER, ABSORBER and DEBUTANIZER equipments was awarded to Urmila by M/s Phils Engineering Pvt. Ltd. These Super ODC Consignments were fabricated at their factory at Pagdha. Amongst them the heaviest Consignment was 300 MT and maximum length 49 mtr and maximum height of 5.90 mtr.



Due to excessive length and height transportation of these equipments from Mumbai was a big challenge to Urmila. After undertaking Feasibility study and considering the dimensions and safety of the equipments to avoid few long span bridges in Mumbai, Urmila opted to Transport them by Road-cum- Barge-cum-Road and moved packages by Road and Barge to Mumbai Port and engaged heavylift ship to transport further upto Mangalore. Urmila's team have faced many challenges due to over dimensional nature of the cargo, draft and air draft limitations, change in schedule and foul weather but ultimately transported the packages safely. Urmila had mobilized total 58 Goldhofer hydraulic axles and 5 prime movers, 1 barge and 1 tug for this project and chartered ship for coastal movement due to monsoon. Urmila has opened up the channel for heavylift barge movement from Kaishali to Mumbai through Kalwa and successfully navigated the barge loaded with heavylift for the first time.

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EXIM EXHIBITS newspaper Mumbai, Wednesday, August 25, 2010

## Urmila Project Services handles 4 super ODC consignments at Mumbai Port with elan

**Exim News Service**  
MUMBAI, Aug. 24  
URMILA Project Services, a division of the 200-year-old Ardeshir B. Cursetjee & Sons Ltd (ABC Dubash Group), has set a new record at Mumbai Port on August 19 by handling 4 super overdimensional cargo (ODC) consignments with the length of 49 metres and height of 5.9 metres.

This was the first coastal shipment of super ODC consignments of such size handled at Mumbai Port for the Mangalore refinery project.

The contract for multimodal transportation of the ODCs was awarded to Urmila Projects by Phils Engineering Ltd.

These consignments were fabricated at Padgha.

The heaviest piece weighed around 300 tonnes and the maximum length was of 49 metres with the height at 5.90 metres.

After fabrication, transportation of these mammoth consignments to Mangalore and selection of a logistics operator was a major challenge to Phils Engineering team.

Due to their excessive length, the transportation needed thorough and comprehensive planning and mobilisation of proper equipment along with a high level of expertise.

After undertaking an exhaustive feasibility study, including skipping some long span bridges in Mumbai, Urmila opted to transport them by road-cum-barge-cum-road and moved the packages by road and barge to



Mumbai Port. It used floating crane at Mumbai Port to discharge one heavylift from the barge-to-shore.

The company has in-house expertise, owns a large hydraulic trailer fleet of 120 axles, which would be supplemented very shortly by dedicated heavylift barges and tugs. It mobilised a total of 58 Goldhofer hydraulic axles and 5 prime movers, 1 barge and 1 tug for the transportation.

Preparations for the shipment began over 3 months ago. Urmila's team had to overcome challenges like the overdimensional nature of the cargo, draught and other limitations, change in schedule and the inclement weather.

Due to restrictions on barging during the monsoon up to Mangalore Port, Urmila rose to the occasion to meet the project schedule. Midway through the planning, it had to change its original plan of barging and decided to engage a heavylift ship to transport the consignments to New Mangalore Port and changed the entire transport mode to road-cum-barge-cum-ship-cum-road.

Urmila chartered SAL's self-gearred vessel *m.v. Annemicks* and all 4 consignments (3 from shore and 1 directly from the barge) were successfully loaded on to the vessel.

The heavy haul operations were successfully carried out under the supervision of Urmila's General Manager, Operations, Mr S. K. Dasan.

Senior management team, including Mr H. S. Acharya, CEO of Urmila Projects and Phils' senior officials, Mr Ajay Philip, Director and Mr Vinit Gawand, Executive Director (Operations), were present at Mumbai Port during the loading operations.

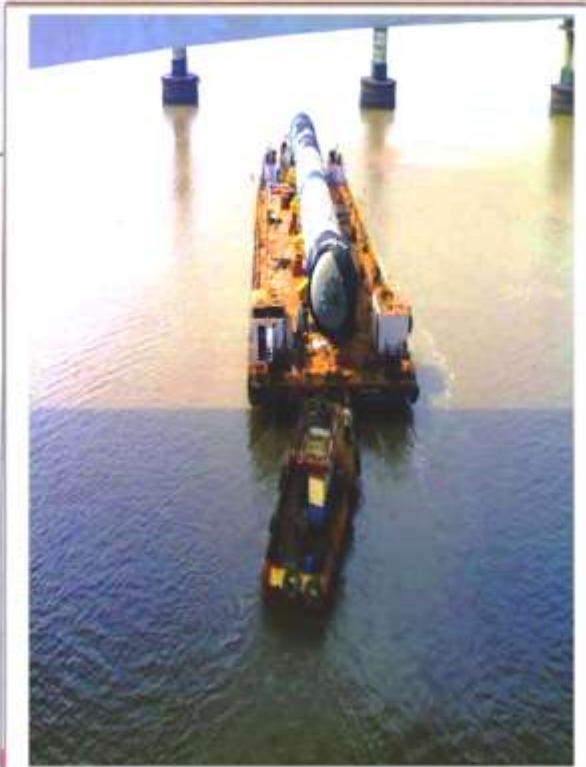
Mr V. S. Kulkarni, Deputy Docks Manager (Senior) of MbPT, Mr J.G. Rao, Deputy Docks Manager, Cargo, MbPT, and other Port officials extended their support.

Transport authorities and the traffic police also cooperated in executing this challenging job.

This operation once again establishes Mumbai Port as the ideal place for handling such super ODCs.

Due to the excessive length of the consignments, some packages were transported on turntables for easy manoeuvrability.

Urmila has the distinction of handling such super ODC consignments by using turntables since it had earlier transported 59.2-m-long consignment in this manner from Bangalore to CPCL, Chennai. It had also handled a 410-tonne ammonia converter shell for IFFCO Aonla.





## NEW RECRUITMENT

Following personnel have joined our Group

- Mr. Chandrashekhar has joined us as a Chief Financial Officer.
- Mr. Girish Rao who has vast experience of 25 years in Logistics has joined as a General Manager - Commercial.
- Capt. S. K. Minocha has joined as a General Manager Projects for our Kolkata office.
- Mr. Vidya Sagar Shukla has joined us a Project Manager .
- Cdr. Saju Thomas has joined our Kochin Office as a General Manager, Dredging.

## FLEET EXPANSION

New investments have been made by adding MAN, VOLVO prime movers and hydraulic axles and with this company has total 20 nos Prime Movers & 128 hydraulic axles trailers.

## MAILS FROM OUR CLIENTS

*Quote*

*Mr. H. S. Acharya*

***I acknowledge your sincere efforts to make it happen in a style. Convey my heartiest congratulations to your entire team. – Brajesh Rai – VP, ISGEC Dahej Works***

*Unquote*

## NEW OFFICES

*Group has opened branch office at Mangalore at # 52/2 Ashraya, Near Eaden Club, Padavu, Kadri Hills, Nathoor, Mangalore, Karnataka – 575005 to cater the needs of south based clients.*



We are thankful to all those who contributed to this edition of the News Letter. We appreciate your comments. Please continue to send them to below address.

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**Group Companies**

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M/s. Urmila & Company Limited  
M/s. Mackinnons Abad Shipping Pvt Ltd

